

Case Study

Dot Net Solutions



Name of Company Dot Net Solutions

Profile of the Company

Bestport provided growth capital to help accelerate the expansion of the business in the Microsoft Cloud IT services sector. During Bestport ownership revenues increased threefold and staff numbers grew fivefold. Dot Net won the coveted Microsoft Partner of the Year award in 2014. Bestport achieved a 50% IRR and made 2.8x money on the investment.

Sector	IT Services
Location	London
Investment Type	Growth Capital
Date of Transaction	July 2013
Status	Sold to New Signature in April 2016
Website address	www.newsignature.co.uk

Quote from the Company:

“Bestport has been a fantastic partner to work with. They provide great advice at Board meetings and have been actively involved in growing the business over the last three years. They have been supportive of the management team at critical points on the Dot Net journey and encouraged the business to strive for increased growth which helped us achieve a very successful exit.”

Paul Cosgrave, CEO

Quote from the person at Bestport responsible for the investment:

“It is quite rare to invest in a business with very ambitious growth targets and exceed expectations. Dot Net has benefitted from the rapid growth in the Microsoft cloud services portfolio and Paul Cosgrave and his team have done a fantastic job in driving Dot Net Solutions into a market leadership position in this sector in the UK”

James Stoddart